



Above, left to right—Penlux 14 karat gold nibs in fine; Penlux 14 karat gold flexible nib; Penlux Blue Comet and Great Natural Rainforest with a Montblanc 149 (middle). Right, top to bottom—Blue Comet fountain pen, Montblanc 149, and Great Natural Rainforest fountain pens, uncapped and posted; Penlux piston-filling plungers at the barrel ends.

Later in 2020, Penlux will introduce Dynasty Flex, made of a special PMMA in a fluted pattern of deep lime and chocolate brown, detailed with yellow gold-plated trim and clip and available with a unique cut-out 14 karat gold flexible nib.

Penlux's ink collection, MO, is pronounced the same as "ink" in Chinese. Each color is inspired by a traditional or antique Chinese color. The eight original colors are limited and numbered to 999 bottles, the last two introduced in September 2019. All are now sold out, but more colors are planned. MO ink is made by Japan's Sailor Pen exclusively for Penlux, and in the United States, Itoya of America is the exclusive distributor of the MO ink collection.

Bert Oser of Bertram's Inkwell ([bertramsinkwell.com](http://bertramsinkwell.com)) outside Baltimore, Maryland praises Penlux for making constant improvements in its models and feels that the brand is completely underrated in terms of quality and price. The Masterpiece Grande is, in his words, "full size with a metal piston, superior to anything in that range. I challenge anyone to show me a better large piston-filler at the price."

Jimmy Dolive of Total Office Products Service outside Atlanta, Georgia ([go-tops.com](http://go-tops.com)), has watched Hsu evolve from apprentice to manufacturer over the past 10 years. Dolive considers the Masterpiece Grande "a hot item in the price range." He quickly sells every Penlux pen he receives, describing them as both beautiful and functional. His supply of MO inks sold out at a single pen show.

Dolive concludes, "Kevin knows every aspect of the business; he is a hands-on owner. My job is to shop for my customers, and they all seem to want Penlux pens."

Visit the new Penlux website at [penlux.com.tw](http://penlux.com.tw).

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